

BRAINSTORMING,  
IDEATION, AND  
DESIGN

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Founder Base Design Studio  
4moms Design Director  
Michael Graves Design Group



WHAT IS  
"DESIGN THINKING" ?



**UNCERTAINTY**

research

prototype



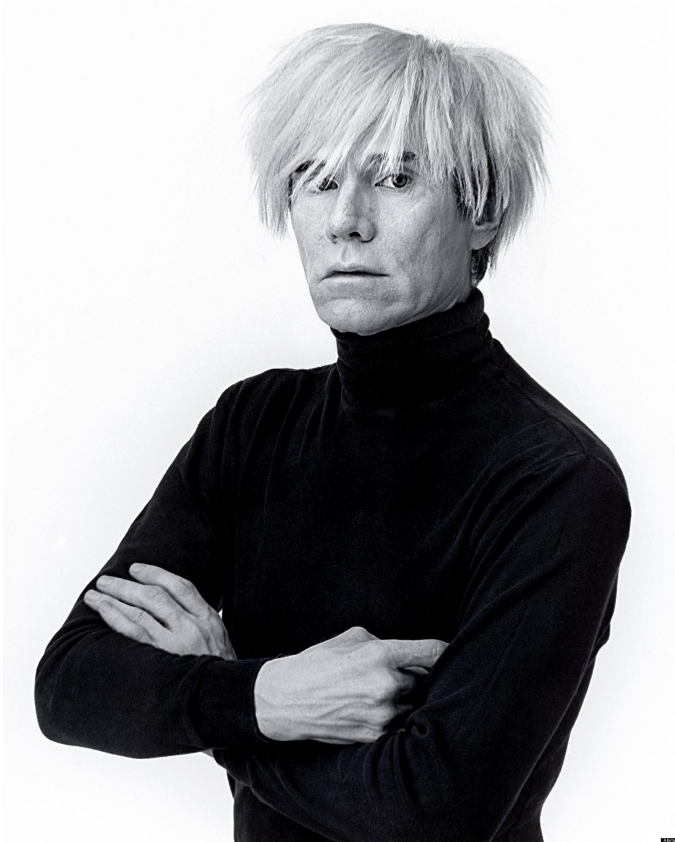
**FOCUS**

design



DESIGNERS LIKE AMBIGUITY

WE'RE SENSITIVE ARTISTS



# WE'RE SENSITIVE ARTISTS

**“That Blue isn't blue enough”**

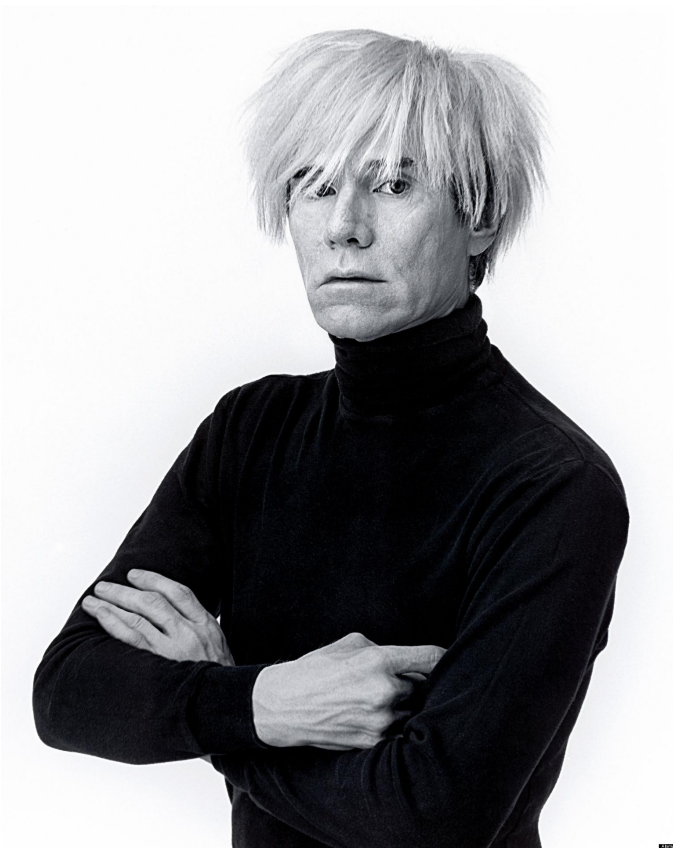
It's actually a bit more Cerulean than Teal

**“What if it wasn't?”**

Blow it up! Get it out of my face!

**“Does it have to be like that?”**

I just, like... don't get it



# BUT WE'RE ALSO CANARIES

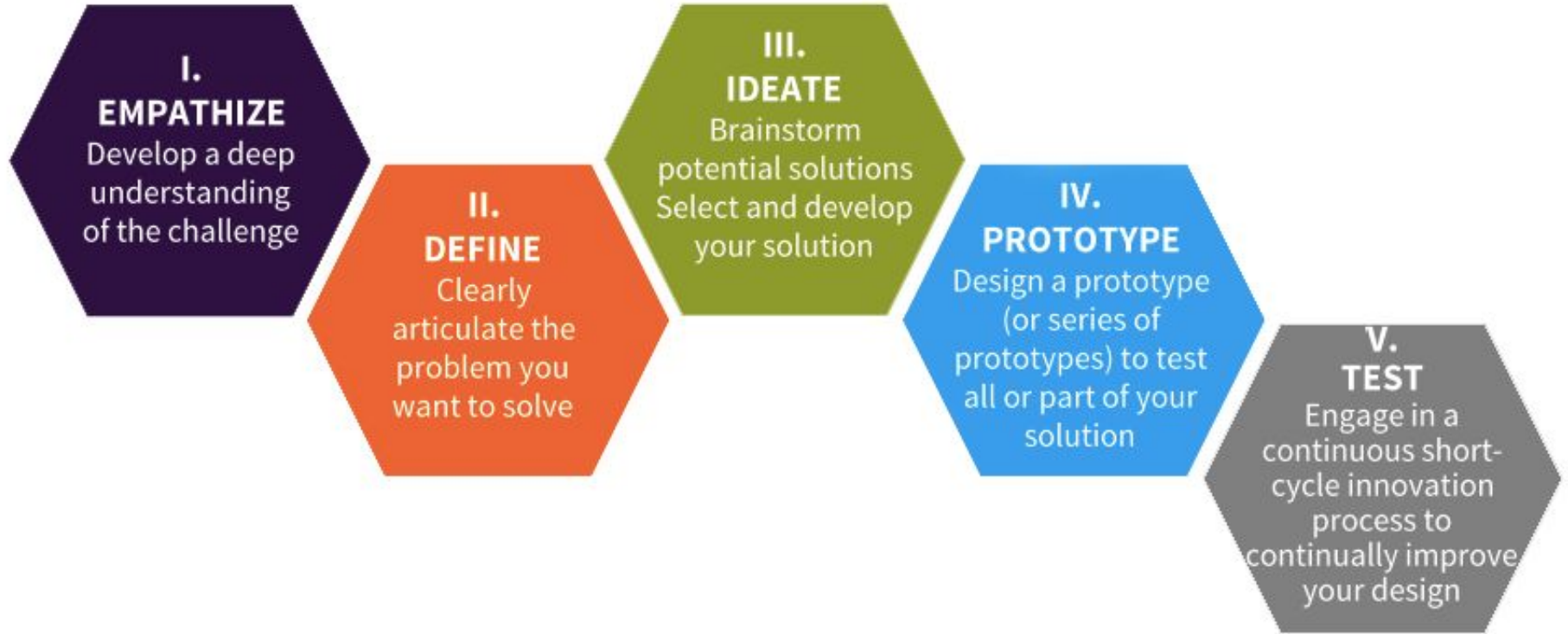
**This is the part where you get sensitive...**

Have you actually tested?  
Do you want the truth?  
Are your costs in-line?  
What's it made out of?  
Who can help us?  
Does it work?  
Does anyone even want it?





# THE PROCESS



WHAT IF ... ?

QUESTION/HYPOTHESIS

TEST QUICKLY





ITERATE

A hand is holding a camera lens in the foreground, with the lens's opening acting as a frame for a scenic view of a blue lake and mountains. The background is a blurred landscape of a lake and mountains under a blue sky with white clouds. The word "FOCUS" is written in a white box in the bottom left corner.

FOCUS

# EXERCISES

QUESTION/HYPOTHESIS

**STORYBOARDING**

**CONNECTIONS**

**S.C.A.M.P.E.R**

**ZERO DRAFT**

QUESTION/HYPOTHESIS

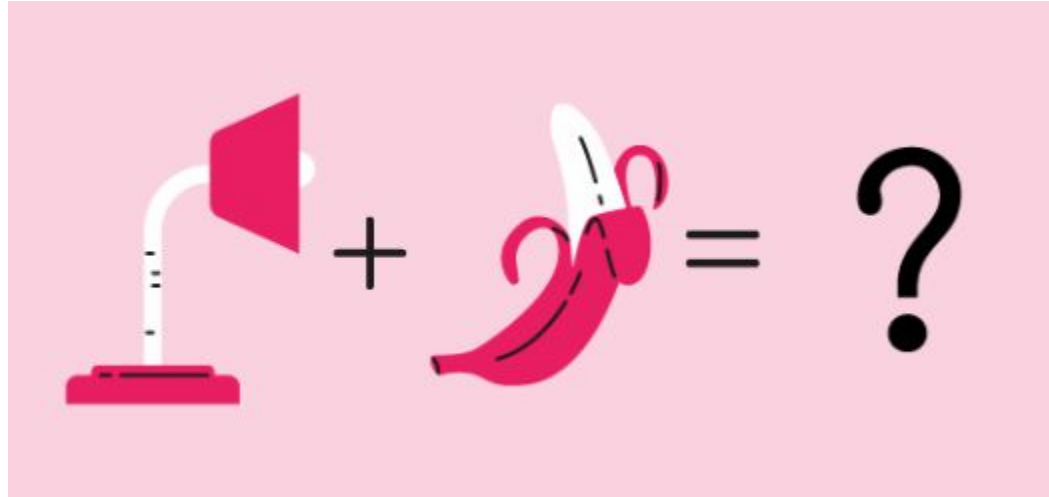
**THAT MAKES ME  
THINK OF...**

**WISHING**

**BRAIN WRITING**



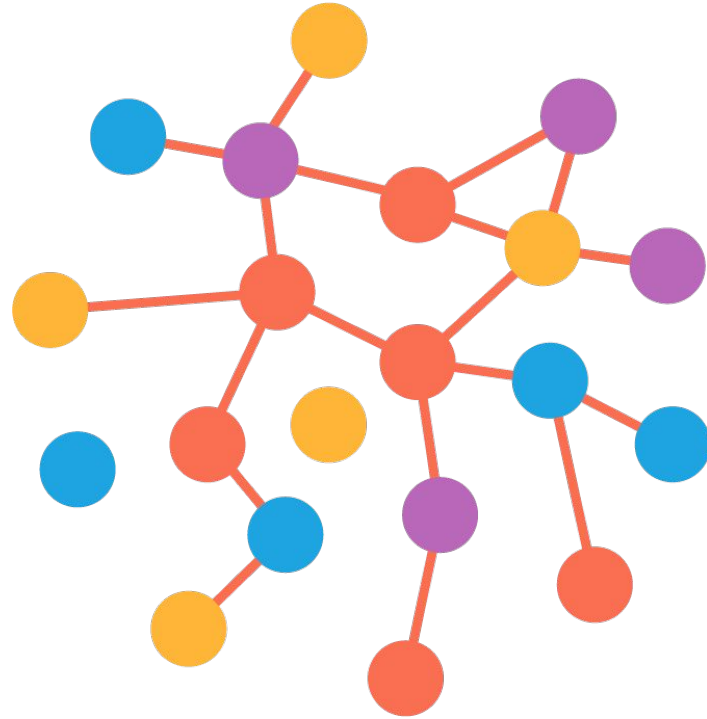
# CONNECTIONS



QUESTION/HYPOTHESIS

<https://blog.hubspot.com/marketing/creative-exercises-better-than-brainstorming>

# THAT MAKES ME THINK OF...



QUESTION/HYPOTHESIS

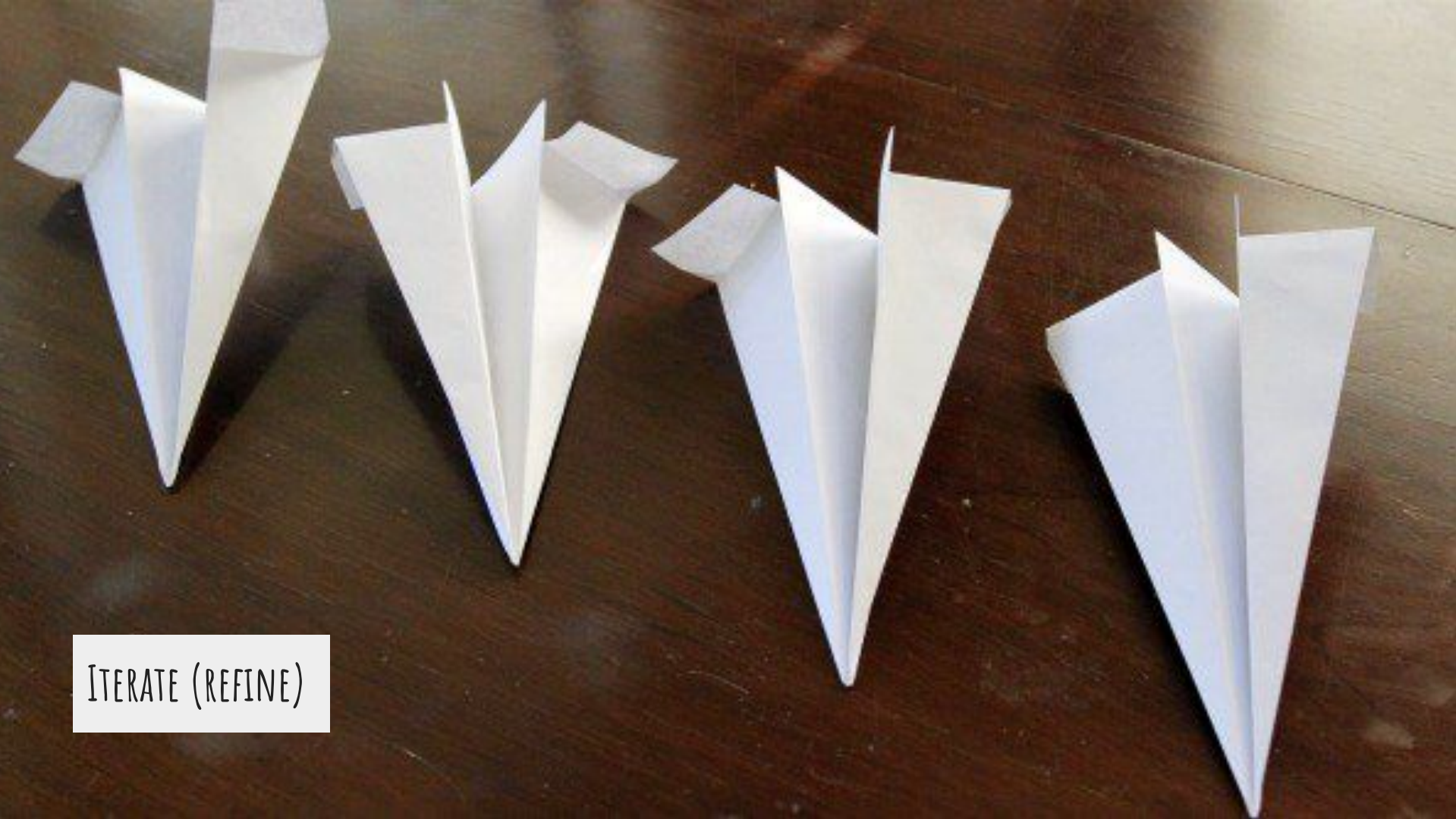
# WISHING...

IT WOULD BE SO MUCH EASIER IF WE DIDN'T  
HAVE TO WORRY ABOUT (X)...

QUESTION/HYPOTHESIS



TEST QUICKLY



ITERATE (REFINE)



FOCUS

KNOWING  
THE  
CONSTRAINTS!

CHARLES  
EAMES







"HERE IS ONE OF THE FEW EFFECTIVE KEYS TO THE DESIGN PROBLEM — THE ABILITY OF THE DESIGNER TO RECOGNIZE AS MANY OF THE CONSTRAINTS AS POSSIBLE — HIS WILLINGNESS AND ENTHUSIASM FOR WORKING WITHIN THESE CONSTRAINTS. CONSTRAINTS OF PRICE, OF SIZE, OF STRENGTH, OF BALANCE, OF SURFACE, OF TIME AND SO FORTH."

—CHARLES EAMES



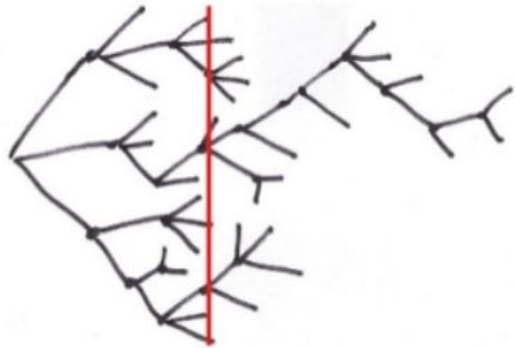
STUDY THE CONSTRAINTS...  
(AND TELL THEM TO  
EVERYONE)



## PROTOTYPING TO SORT, ORGANIZE AND FILTER

Without prototyping, you can't make an educated choice about which ideas to pursue. The purpose of any prototype is to test a concept before committing time and resources.

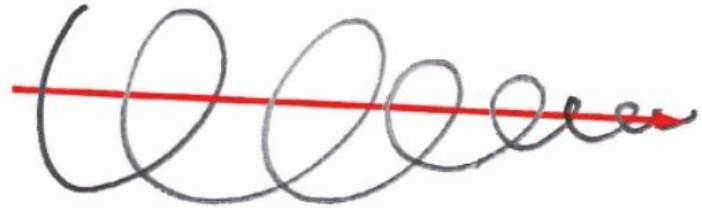
# WHY PROTOTYPE?



**Design**

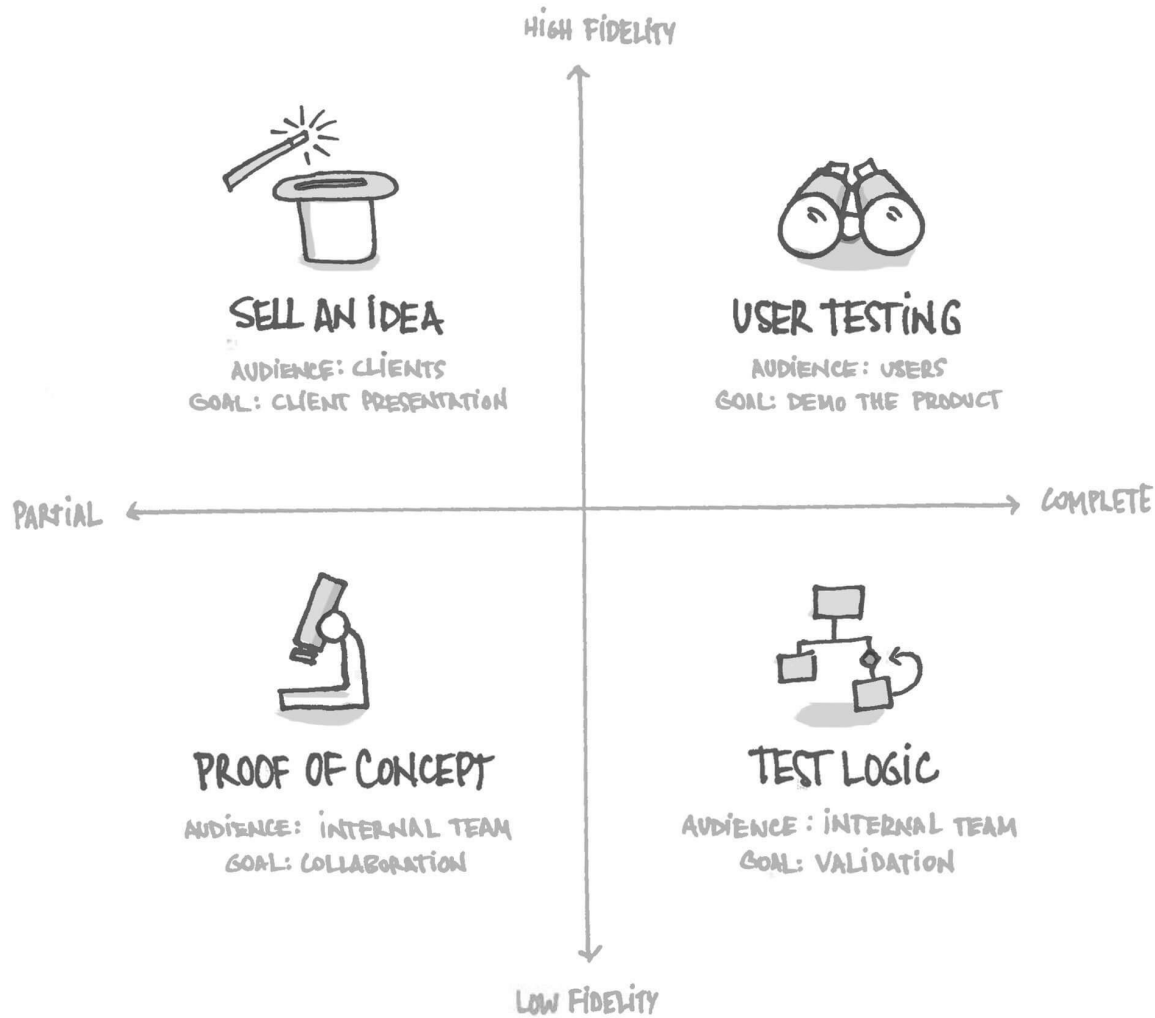
“Branching Exploration”

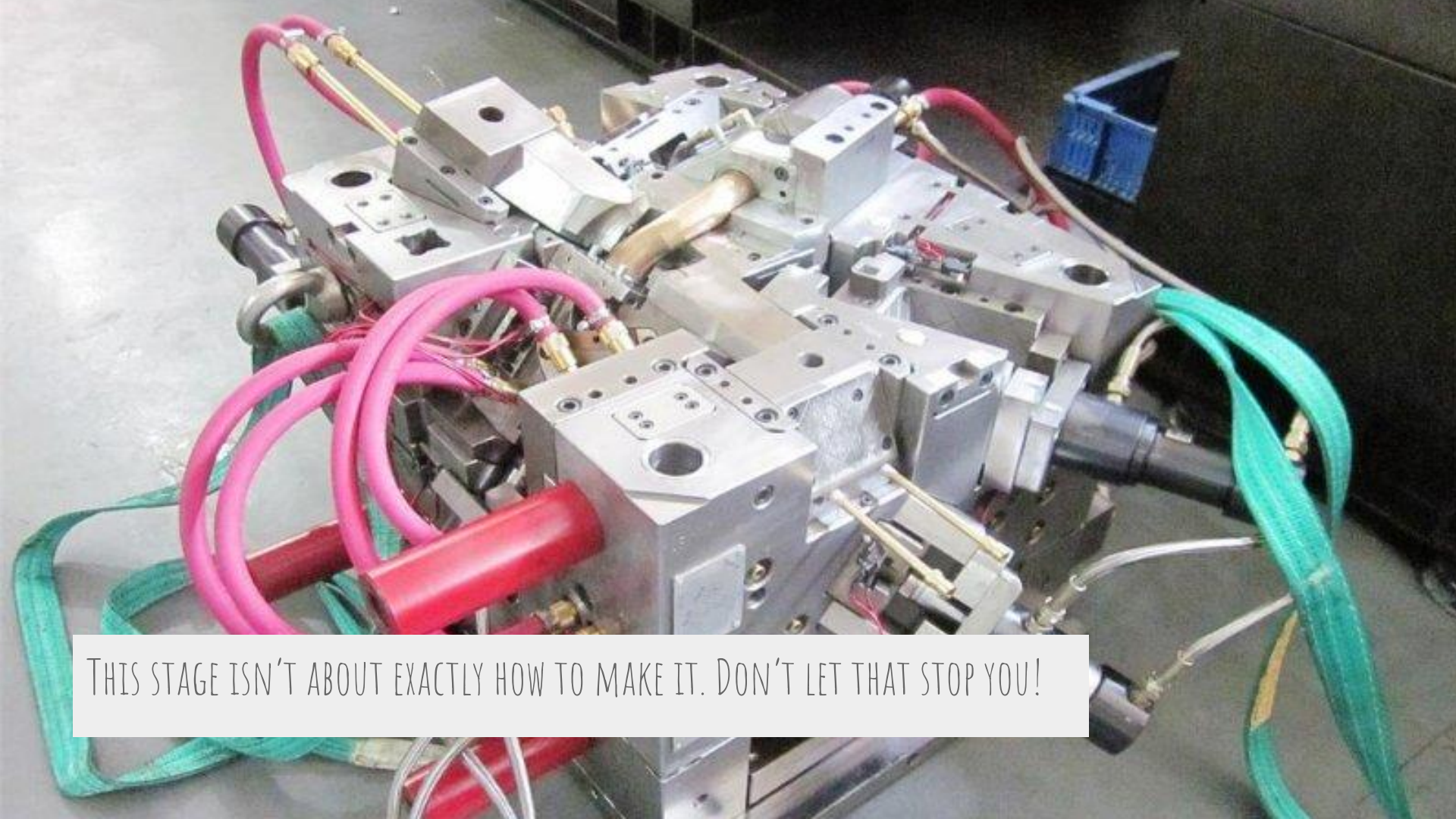
v



**Prototyping**

“Incremental iterative refinement”





THIS STAGE ISN'T ABOUT EXACTLY HOW TO MAKE IT. DON'T LET THAT STOP YOU!

# THE BEST OVERVIEW OF PROTOTYPES EVER



iD Cards- Loughborough  
University, 2009

Download the pdf and app

[http://www.lboro.ac.uk/media/wwwlboroacuk/external/content/schoolsanddepartments/designschool/downloads/id-cards%20\(1\).pdf](http://www.lboro.ac.uk/media/wwwlboroacuk/external/content/schoolsanddepartments/designschool/downloads/id-cards%20(1).pdf)



Concept

# 1 Idea Sketch

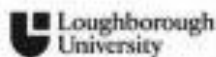


Development

Embodiment

Detail

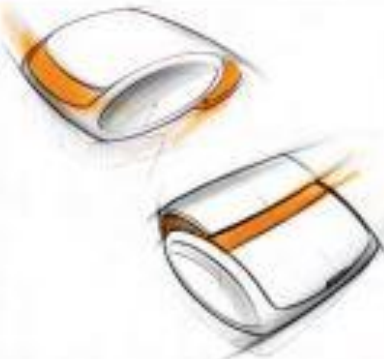
Employed at a personal level to quickly externalise thoughts using simple line-work. Also known as a Thumbnail, Thinking or Napkin Sketch.



Design Intent

Concept

# 2 Study Sketch

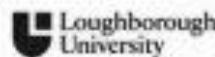


Development

Embodiment

Detail

Used to investigate appearance, proportion and scale in greater detail than an Idea Sketch. Often supported by the loose application of tone/colour.



Form

Concept

# 3 Referential Sketch

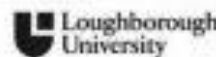


Development

Embodiment

Detail

Used to record images of products, objects, living creatures or any relevant observations for future reference or as a metaphor.



Visual Character

Concept

# 4 Memory Sketch

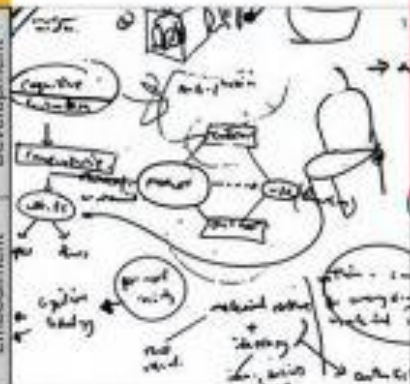
Concept

# 5 Coded Sketch

Concept

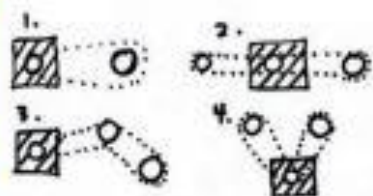
# 6 Information Sketch

## 4 Memory Sketch



Helps expand thoughts during the design process using mind maps, notes and annotations.

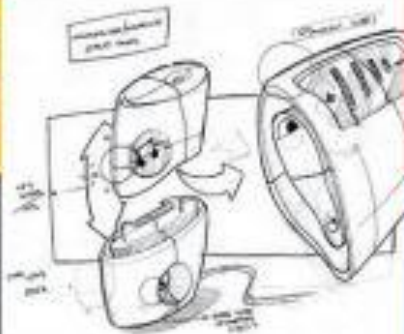
## 5 Coded Sketch



Symbols: ○ gear belt ○  
▨ motor

Informal coded representation that categorises information to demonstrate an underlying principle or scheme.

## 6 Information Sketch

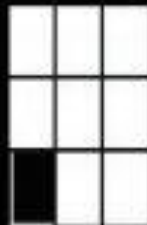


Quickly and effectively communicates features through the use of annotation and supporting graphics. Also known as an Explanatory or Talking Sketch.

## 7 Sketch

## 8 Prescriptive

## Sketches



iD  
CARDS

Concept

## 7 Sketch Rendering

Development



Embodiment

Detail

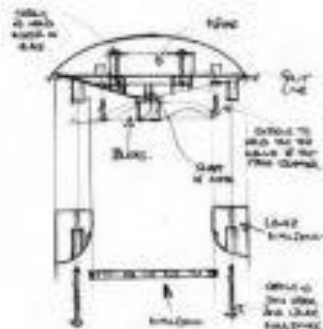
Clearly defined proposal produced by controlled sketching and use of colour/ tone to enhance detail and realism. Also known as a First Concept.

Form

Concept

## 8 Prescriptive Sketch

Development



Embodiment

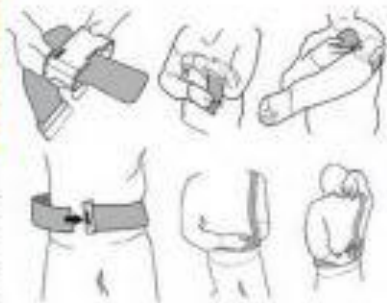
Detail

Informal sketch for the exploration of technical details such as mechanisms, manufacturing, materials and dimensions.

Concept

## 9 Scenario & Storyboard

Development

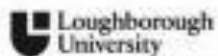


Scenario of Use

Embodiment

Detail

Describes interaction between user and product, sometimes in an appropriate context.



Concept

## 10 Layout Rendering

Development

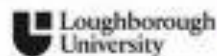


Form

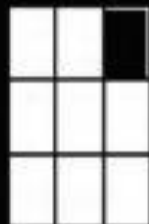
Embodiment

Detail

Defines the product proposal as a third angle orthographic projection with precise line and colour.



Drawings



Concept

## 11

Representation

Concept

## 12

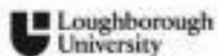
Representation

Concept

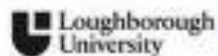
## 13

Representation

Data



Data



ID CARDS

Concept

## 11 Presentation Rendering

Development

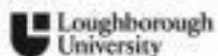


Form

Embodiment

Detail

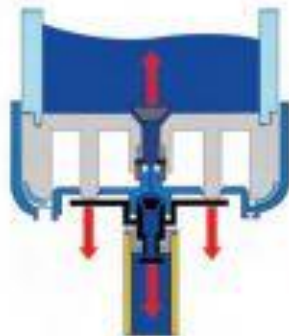
Contains a high level of realism to fully define product appearance as a perspective view. Particularly useful for decision making by non-designers.



Concept

## 12 Diagram

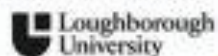
Development



Embodiment

Detail

Schematic representation of the operating principle or relationship between components. Also known as a Schematic or Diagrammatic Drawing.



Components

Concept

## 13 Perspective Drawing

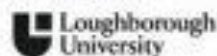
Development



Embodiment

Detail

Descriptive three-quarter view produced using a perspective drawing technique. Created using line only without the application of colour or tone.



Form

Concept

## 14 General Arrangement

Concept

## 15 Detail

Concept

## 16 Technical

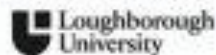
Detail

perspective view. Particularly useful for decision making by non-designers.



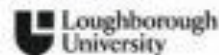
Detail

between components. Also known as a Schematic or Diagrammatic Drawing.



Detail

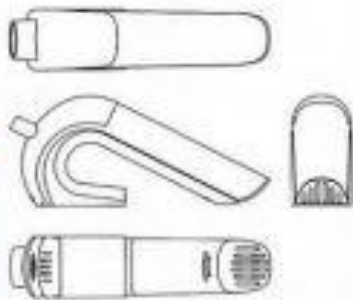
Created using line only without the application of colour or tone.



Concept

## 14 General Arrangement Drawing

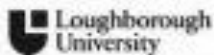
Development



Embodiment

Detail

Exterior view of all components using line only and with sufficient detail to produce an Appearance Model if required. Usually drawn in third angle projection.

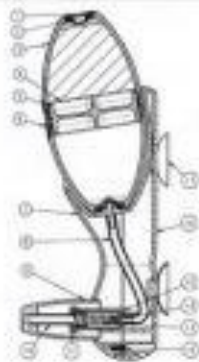


Components

Concept

## 15 Detail Drawing

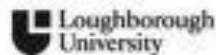
Development



Embodiment

Detail

Contains detail of components for the manufactured product. Also known as a Technical, Production or Construction Drawing.



Dimensions

Concept

## 16 Technical Illustration

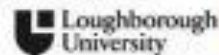
Development



Embodiment

Detail

Communicates technical detail with a high degree of realism that is sometimes supported with symbols. Includes exploded views.



Components

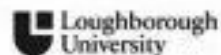
## Models



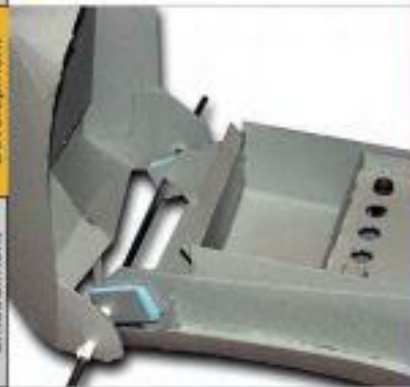
## 17 Sketch Model



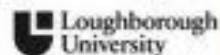
Informal, relatively low definition 3D model that captures the key characteristics of form. Also known as a Foam Model or 3D Sketch.



## 18 Design Development Model



Simple mock-up used to explore and visualise the relationships between components, cavities, interfaces and structures. Usually produced using card.



## 19 Functional

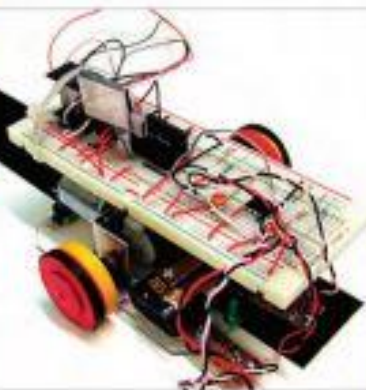
## 20 Operational

## 21 Appearance

Concept

## 19 Functional Model

Development



Embodiment

Detail

Captures the key functional features and underlying operating principles. Has limited or no association with the product's final appearance.

Performance

Concept

## 20 Operational Model

Development



Embodiment

Detail

Communicates how the product is used with the potential for ergonomic evaluation.

Usability &amp; Operation

Concept

## 21 Appearance Model

Development



Embodiment

Detail

Accurate physical representation of product appearance. Also known as a Block Model as it tends not to contain any working parts.

Form

Concept

## 22 Assembly

Concept

## 23 Production

Concept

## 24 Service



Concept

## 22 Assembly Model

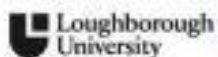
Development

Embodiment



Detail

Enables the evaluation and development of the methods and tools required to assemble product components.



Assembly

Concept

## 23 Production Model

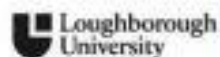
Development

Embodiment



Detail

Used to evaluate and develop the location and fit of individual components and sub-assemblies.



Construction

Concept

## 24 Service Model

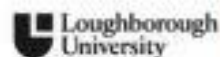
Development

Embodiment



Detail

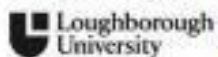
Supports the development and demonstration of how a product is serviced and maintained.



Assembly

Detail

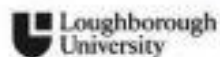
and underlying operating principles. Has limited or no association with the product's final appearance.



Per

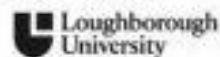
Detail

used with the potential for ergonomic evaluation.



Detail

product appearance. Also known as a Block Model as it tends not to contain any working parts.



Concept

## 25 Experimental Prototype

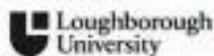
Development



Embodiment

Detail

Refined prototype that accurately models physical components to enable the collection of performance data for further development.



Performance

Concept

## 26 Alpha Prototype

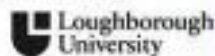
Development



Embodiment

Detail

Brings together key elements of appearance and functionality for the first time. Uses or simulates production materials.



Construction

Concept

## 27 Beta Prototype

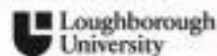
Development



Embodiment

Detail

A refined evolution of an Alpha Prototype used to evaluate on-going design changes in preparation for the final specification of all components.

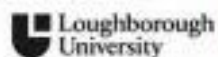


Construction

Usability & Operation

Detail

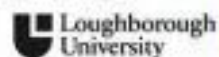
models physical components to enable the collection of performance data for further development.



Per

Detail

appearance and functionality for the first time. Uses or simulates production materials,



Co

Detail

used to evaluate on-going design changes in preparation for the final specification of all components.



Co

Concept

## 28 System Prototype

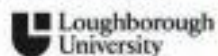
Development



Embodiment

Detail

Integrates components specified for the production item without consideration of appearance. Used to evaluate electronic and mechanical performance.



Performance

Concept

## 29 Final Hardware Prototype

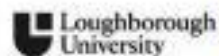
Development



Embodiment

Detail

Developed from the System Prototype as a final representation of the product's functional elements.



Performance

Concept

## 30 Off-Tool Component

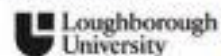
Development



Embodiment

Detail

Produced using the tooling and materials intended for production to enable the evaluation of material properties and appearance of components.



Materials

Concept

31

Concept

32

Detail  
 appearance, ergonomics and mechanical performance.




Detail  
 product's functional elements.




Detail  
 evaluation of the appearance of components.

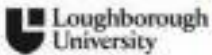


Concept  
**31**  
**Appearance Prototype**

Development  



Embodiment  



Performance  
 Highly detailed representation that combines functionality with exact product appearance. Uses or simulates production materials.

Detail  


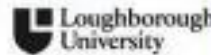
Design Intent

Concept  
**32**  
**Pre-Production Prototype**

Development  


Embodiment  


Performance  
 Final prototype produced using production components. Manufactured in small volumes for testing prior to full scale production.

Detail  


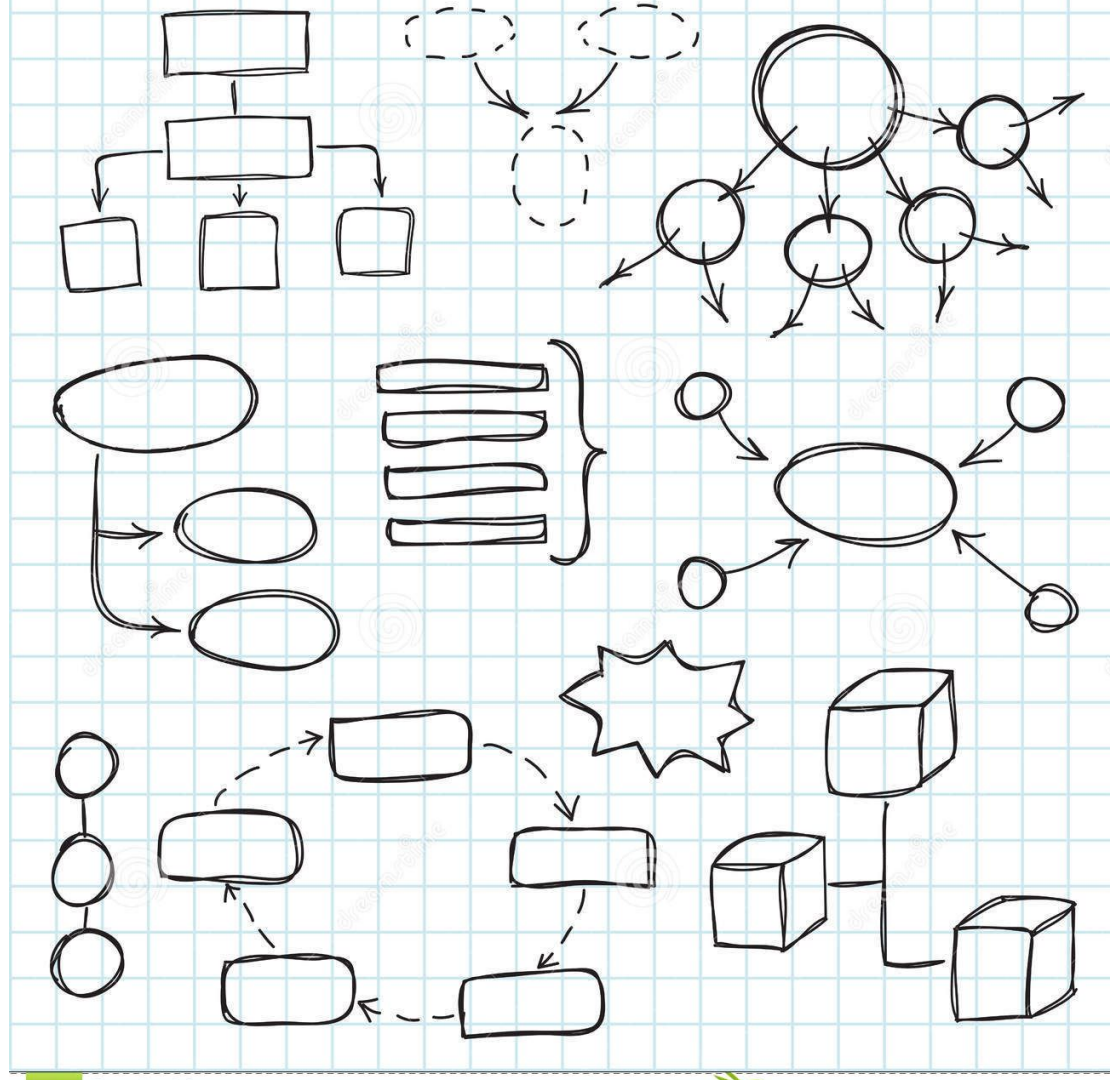
Prototypes




DRAWING

# START DRAWING

MIND MAPS, FLOW CHARTS, IDEA  
SKETCHES,



PHYSICAL PROTOTYPES

BUILD IT (CRAFT TIME)





OFF-THE-SHELF

Category	Size	Price	Category	Size	Price	Category	Size	Price	Category	Size	Price	Category	Size	Price																					
Hex Nut	5/16" x 1-1/2"	70¢	Hex Nut	1/4"	26¢	Carriage Bolt	1/4" x 1"	63¢	Carriage Bolt	1/4" x 1-1/2"	71¢	Carriage Bolt	5/16" x 1"	90¢	Lag Screw	5/16" x 2"	\$1.05	Lag Screw	1/4" x 1"	56¢	Lag Screw	5/16" x 2"	\$1.36	Lag Screw	3/8" x 1-1/2"	\$1.40	Eye Bolt	1/4" x 4"	48¢						
Hex Nut	1/2" x 2"	\$1.50	Hex Nut	3/8" x 1"	64¢	Hex Nut	5/16"	32¢	Carriage Bolt	1/4" x 2"	80¢	Carriage Bolt	1/4" x 3"	\$1.21	Carriage Bolt	5/16" x 3"	\$1.40	Lag Screw	1/4" x 1-1/2"	74¢	Lag Screw	5/16" x 2-1/2"	\$1.70	Lag Screw	5/16" x 3"	\$1.42	Lag Screw	3/8" x 2"	\$1.76	Eye Bolt with Nut	5/16" x 4"	70¢			
Hex Nut	5/16" x 2-1/2"	\$1.15	Hex Nut	3/8" x 2"	\$1.22	Hex Nut	3/8"	43¢	Carriage Bolt	1/4" x 4"	\$1.49	Carriage Bolt	3/8" x 1"	\$1.02	Carriage Bolt	3/8" x 2"	\$1.27	Lag Screw	1/4" x 2"	92¢	Lag Screw	5/16" x 3-1/2"	\$2.13	Lag Screw	5/16" x 4"	\$2.45	Lag Screw	3/8" x 3"	\$2.23	Eye Bolt with Nut	3/8" x 6"	98¢	Eye Bolt with Nut	3/8" x 6"	\$1.11
Hex Nut	3/8" x 2"	\$1.15	Hex Nut	3/8" x 5"	\$3.56	Hex Nut	3/8"	25¢	Carriage Bolt	3/8" x 5"	\$4.21	Carriage Bolt	3/8" x 6"	\$4.21	Lag Screw	1/4" x 2-1/2"	\$1.18	Lag Screw	1/4" x 3"	\$1.21	Lag Screw	3/8" x 4"	\$3.00	Lag Screw	3/8" x 5"	\$3.21	Lag Screw	3/8" x 6"	\$3.54	Eye Bolt with Nut	1/2" x 6"	\$2.21	Eye Bolt with Nut	1/2" x 6"	\$2.21

BUY THINGS THAT ARE  
SIMILAR AND TAKE  
THEM APART!

# CARDBOARD

PAPER, TAPE, STAPLES, SCISSORS



# SCULPEY, CLAY, PLAY-DOH

MODEL THE WHOLE SHAPE, OR JUST USE  
TO REFINE CURVES





THEY EVEN DESIGN CARS IN CLAY!

# FOAM

GREEN OR PINK FOAM INSULATION AT  
HOME DEPOT

HIGH DENSITY CARVING FOAM



# SOFTGOODS PROTOTYPING

PAPER, TAPE, STAPLES, SCISSORS



# SOFTGOODS PROTOTYPING

FABRIC

IF YOU CAN'T SEW, USE STAPLES OR TAPE





NEXT LEVEL  
PROTOTYPES

# CAD MODEL

COMPUTER ASSISTED DESIGN

SOLIDWORKS, PRO E, RHINO

50 HRS + SPECIALIZED EXPERTISE



# COMPUTER RENDERINGS

PHOTOREALISTIC MODELS

AGREE ON COLORS, MATERIALS,  
TEXTURES.

LOGO PLACEMENT  
BRANDING



# 3D PRINTING

AMAZING RESOLUTION

SHOULD BE LATE IN THE PROCESS



PAINTED  
APPEARANCE  
MODEL

COMPLETE MODEL

SIZE, SHAPE, COLOR

SOMETIMES WORKING



# INVISIBLE PROTOTYPES

# ACTING IT OUT

GREAT FOR SERVICES, PROCESSES, AND INTERACTIONS



7-14-28

MAKE A PEANUT BUTTER SANDWICH IN 7  
STEPS.

THEN MAKE IT IN 14.

THEN IN 28.

CONTINUE TO DELVE DEEPER TO  
UNDERSTAND CONNECTIONS AND GET  
NEW INSIGHTS





SCALE!

# SCALE

PROTOTYPES DON'T ALWAYS HAVE TO BE  
IN SCALE.

WORKING 1:1 DOES HELP  
UNDERSTANDING MUCH DEEPER  
THOUGH



# SCALE

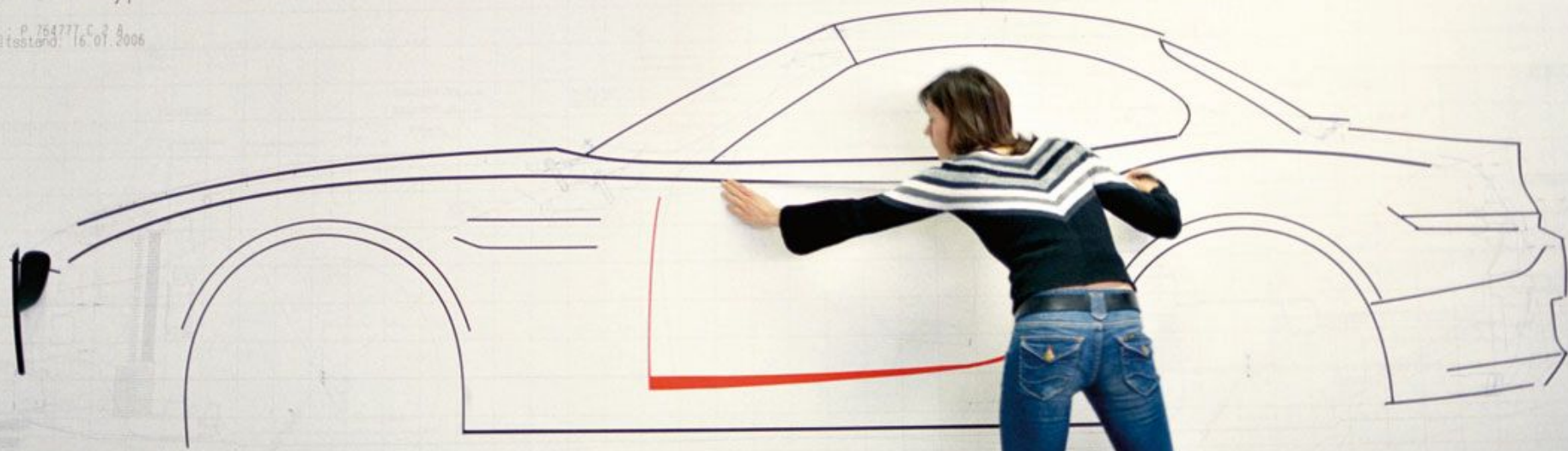
IF YOUR CONCEPT IS A DISPLAY, STAND,  
OR AREA, TAPE IT OFF.

LIVE IN IT...  
ACT OUT INTERACTIONS...



E89 Gesamtfahrzeugplan (GFP)  
Berichtstyp N53B30 LL ECE

Z.Nr.: P 764777, C 2 8  
Arbeitsstand: 16.01.2006



# HUMAN SCALE

HUMANS WILL USE YOUR PRODUCT SO  
START MAKING THEM HOLD IT.

TAPE IT TO THEM!

PUT IT IN A BOX AND HAVE THEM OPEN  
IT AND ASSEMBLE



GET IT IN PEOPLE'S HANDS




YOU KNOW WHO KNOWS HOW TO BREAK STUFF?

HAVE HARD  
CONVERSATIONS. BE  
HONEST.



TALK TO THE VENDOR



YOU KNOW WHO KNOWS HOW TO MAKE  
STUFF?

## 2 ABSOLUTES OF PROTOTYPES

1. There is no set number of prototypes you should make... **But it is definitely more than one.**

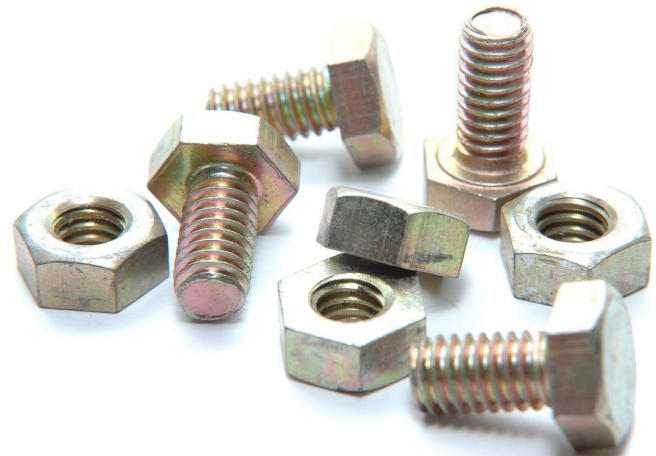
## 2 ABSOLUTES OF PROTOTYPES

1. There is no set number of prototypes you should make... But it is definitely more than one.
2. Each prototype will teach you something...usually it will make your design better.

LEFT TURN!

ELIJAH'S GUIDE TO  
MAKING THINGS  
REAL

(AND REAL GOOD)



ALIGNMENT  
(LINE THINGS UP)



ALIGNMENT  
(LINE THINGS UP)

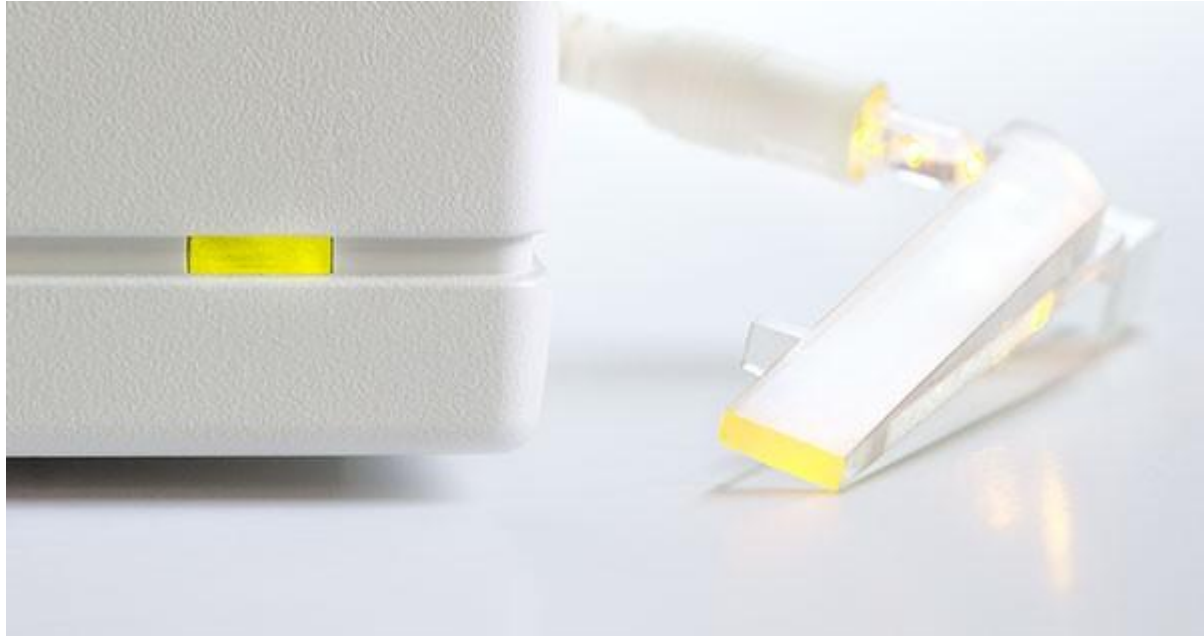




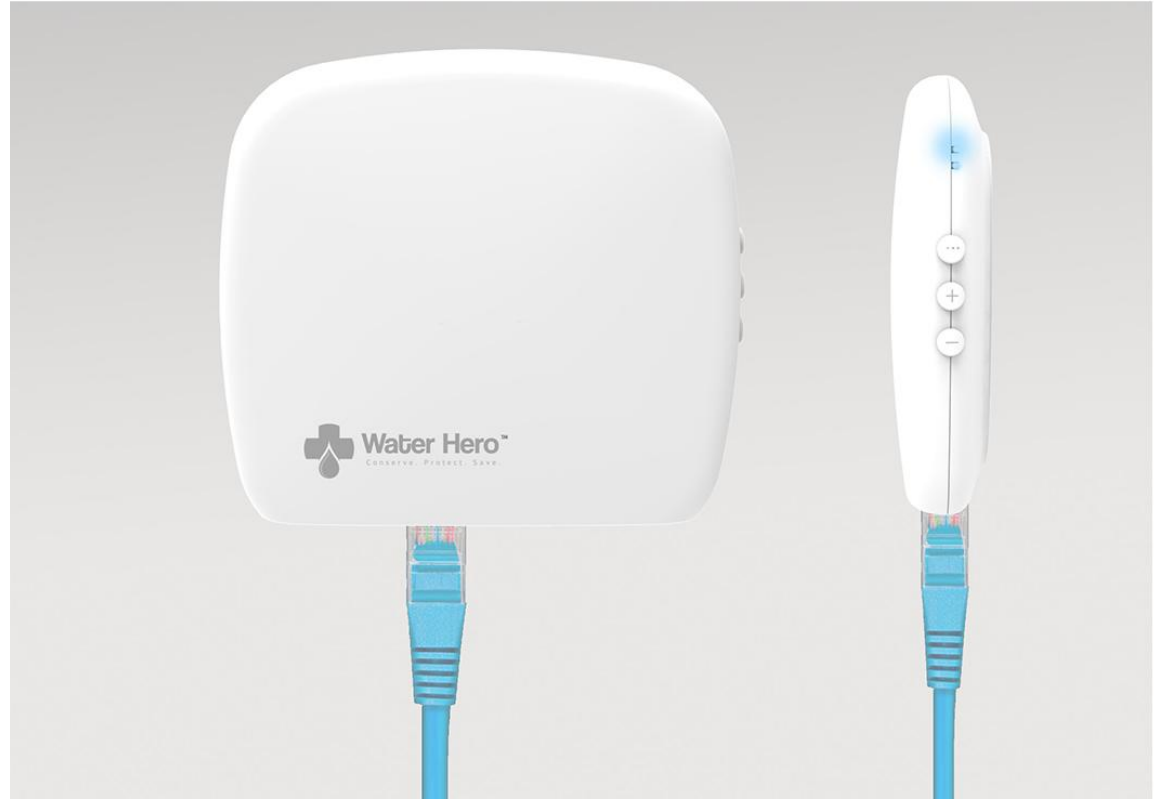
# BEAUTY GAP



# BEAUTY GAP



# BEAUTY GAP



BEAUTY GAP



PICK ONE THING TO  
CELEBRATE



# COMBINE PIECES



USE MULTIPLE  
MATERIALS



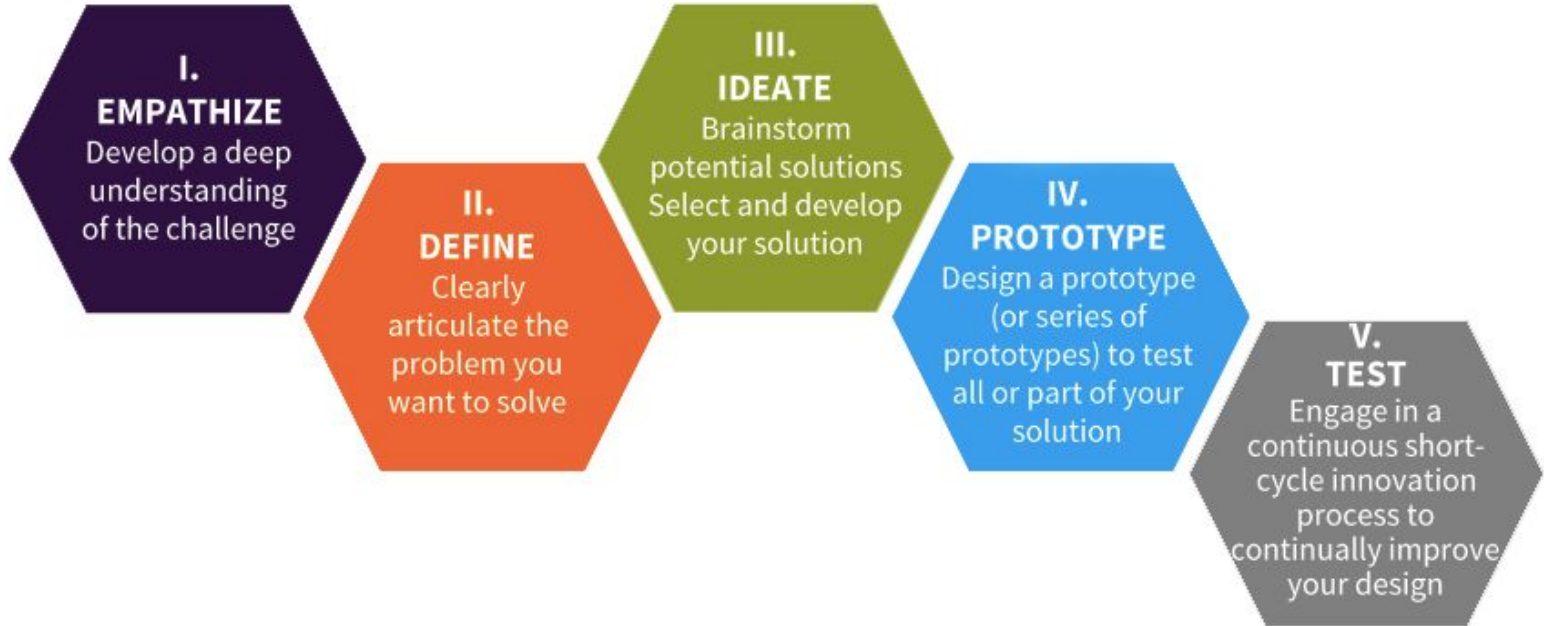
USE SOFTGOODS





# PLAY WITH SCALE





THANK YOU!

GO MAKE SOMETHING

GREAT!



Questions?

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